

# Assistant Manager - Port Agency

*Can you stay on top of things in a busy workday, bring structure to tasks, make the right priorities – and at the same time help drive our business forward? If you have these core strengths and thrive working independently, this is an attractive opportunity to become part of one of Denmark's most interesting Port Agency departments.*

## **An opportunity for challenge and growth**

In this role, you will become a key part of our 24/7 one-point-of-contact service, acting as the customer's representative in connection with vessel calls and operational activities, while also working closely with customer care, which requires strong and ongoing communication and follow-up.

In addition, you will play an active role in driving the department's commercial direction, including identifying new business opportunities, strengthening existing customer relationships, and contributing to the expansion of our market and customer portfolio. We are looking for a candidate who is eager to grow in the role and take on responsibility as our activities and market position continue to develop. You will be part of our 24-hour duty roster, including weekends, and your primary tasks will be:

- Coordination and handling of vessel calls
- Planning and management of daily operational activities
- Procurement of required services, spare parts, and provisions for vessels
- Planning and logistics related to crew changes
- Contribute to business development through customer care and commercial initiatives

## **We value your personality**

Experience from agency, shipping, or a similar role is an advantage, but we also value transferable skills from other industries if you can apply them to this position. The most important factors for success in this role are your commercial mindset, strong communication skills, and drive to create results. You take initiative – even in unfamiliar situations – and thrive on finding solutions and moving tasks forward.

We imagine that you:

- have an educational background in agency, shipping, or a related field
- thrive in a fast-paced workday with many parallel tasks
- communicate effortlessly in both Danish and English
- are experienced in MS Office and quick to learn new IT systems
- have an interest in business development and building strong customer relationships

## **Focus on your development**

At Blue Water Shipping, we offer an informal environment with room to grow. We want to be a great workplace that focuses on development and well-being. We have our own unique setup, BWS Academy, where we offer relevant development programmes. In addition, you will have a workday characterized by sparring and collaboration with experienced colleagues and managers. You will get:

- employment in an informal company culture that we are proud of – and committed to preserving
- responsibility and challenges
- a strong community where collaboration and team spirit are in focus
- an exciting workday with many different tasks

## **Together we create solutions**

We are a proud family-owned company, founded in Denmark in 1972, and a global provider of all logistics services within modern supply chain management. Our values are still very much alive today and are driven by a strong entrepreneurial spirit and solid business acumen. As a result, our employees are offered a strong professional environment with a high degree of freedom, ensuring our customers receive the best possible service.

Blue Water Shipping is among Denmark's most versatile freight forwarders and our customers' local partner. We are represented around the world through a strong global network with local expertise, enabling us to offer complete and tailored solutions for any shipping need anywhere in the world.